

**Dear Fellow Golf Business Vanguard,**

August 2023

You are very important to **Pennsylvania!** Your time is valued so here's the ask... please join us!

Your hesitation to join or commit to yet another group, association, etc. is understandable. Believe me, I know as I was a non-member once too!

You might be asking, so what?! Well, I am the new President of **Pennsylvania Golf Course Owners/Operators Association** ("PGO"), the state chapter of the National Golf Course Owners Association ("NGCOA"). I am in Western PA, the Pittsburgh area.

Newer to the golf business industry I learned of the PGO and joined with expectations to benefit from such an association. I did, however when the pandemic arrived in 2020 with mandates and closures I was very impressed with the NGCOA, especially the leadership of the PGO under Past President Robert Kleckner (Philadelphia area), Executive Director Wanda Fry (Scranton), and NGCOA & PGO Past President Steve Graybill (Reading area).

These folks represented you and I in the tough times and they made, and make a difference! You can too. You and we, receive. You and we, give. **A collective and influential voice**. Bigger can be better.

There are obvious benefits of you joining the PGO that cover and exceed your very modest financial commitment. The rejuvenated golf course industry and our Pennsylvania affiliate of the NGCOA provides you with much more.

You read this far so perhaps you are motivated to make the decision to try the PGO now! Please simply reply today to this email or telephone our Executive Director Wanda Fry (717-673-6096 or [PGO@GolfInPA.com](mailto:PGO@GolfInPA.com))

Interested in some **GOLF CAMARADERIE?** **Then join us for the upcoming PGO Fall Event Tuesday October 17<sup>th</sup>** for a great day together at ***Meadia Heights Golf Club in Lancaster***. With respect to your time, the Fall event is a smoothly organized one day combination of golf business industry updates within our state (PGO) as well as nationally (NGCOA), hot topics roundtable opportunities, connecting with PGO sponsors/ partners, connecting with past and new members, and engaging with the Board of Directors.

**Please give us try!**

Sincerely,

Douglas W. Day  
President, PGO  
[PGOpresident@GolfInPA.com](mailto:PGOpresident@GolfInPA.com)

P.S. Below is PGO representation at the annual NGCOA Golf Business Conference this past January in Orlando Florida: (L-R) PGO/NGCOA Past President Steven Graybill, PGO President Douglas Day, PGO Past President Robert Kleckner.

